



Converged Service Opportunities

**Creating Seamless Connectivity, Improving Device Capabilities and Wide
Distribution of Content for Africa**

AfricaCom 2007

Cape Town, Republic of South Africa

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Chairman of the Board

November 22, 2007

Agenda

- OMA - Who we are and what we do
 - Organization
 - Testing
- Realities in a converged world
- Basics on some OMA Enablers
 - Device Management
 - Content Management
- Summary - Africa and Interoperability



OMA - The Open Mobile Alliance

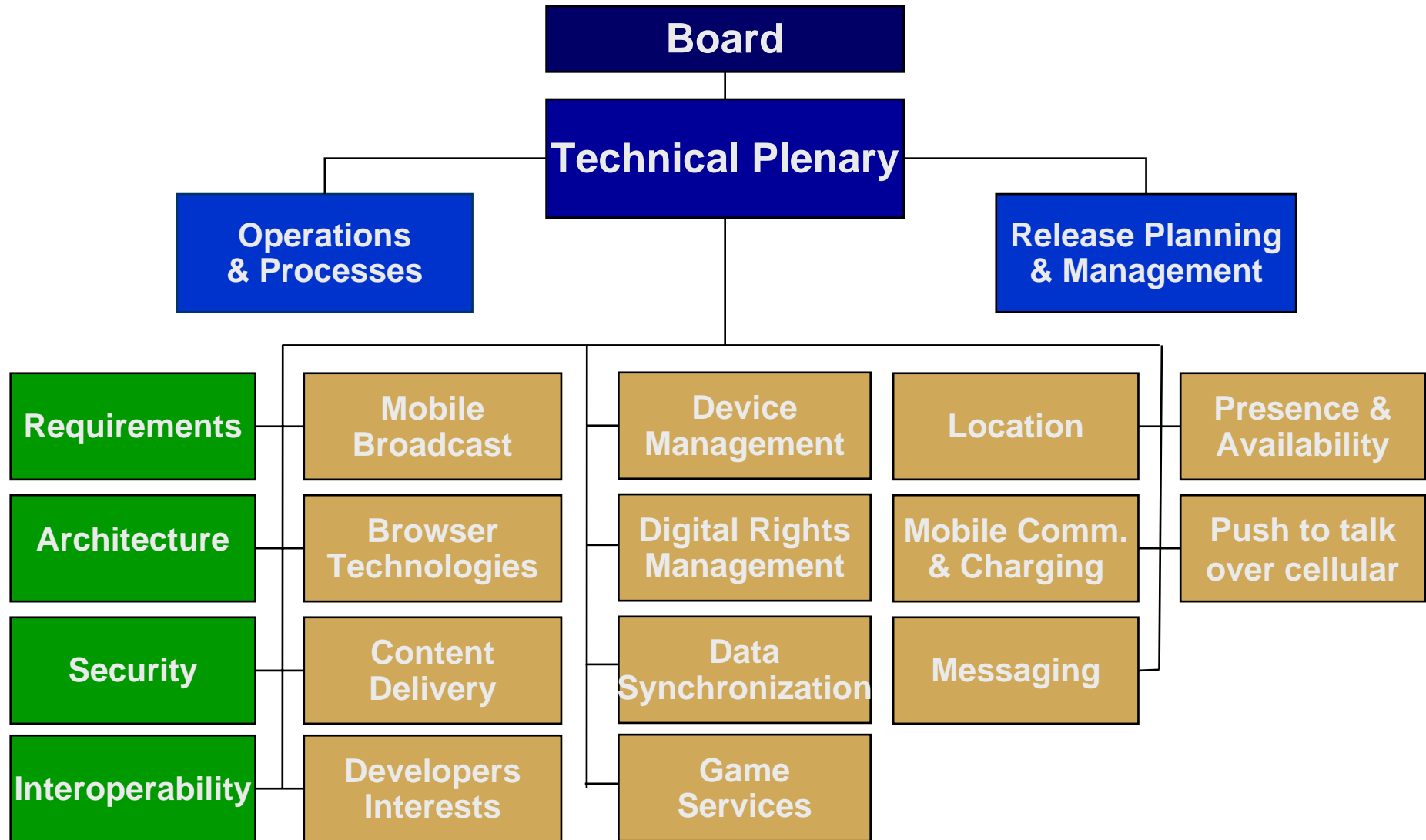
VISION

**No matter what device I have,
No matter what service I want,
No matter what carrier or network I'm using,
I can communicate, access and exchange information.**

**The Open Mobile Alliance is an international organization,
developing open, market driven interoperable specifications for
global adoption**

**OMA was created in June 2002 by leading mobile operators,
device and network suppliers, information technology companies,
content and service providers**

OMA Organization



Cross-Industry & Global Representation

380 (+) Global Members

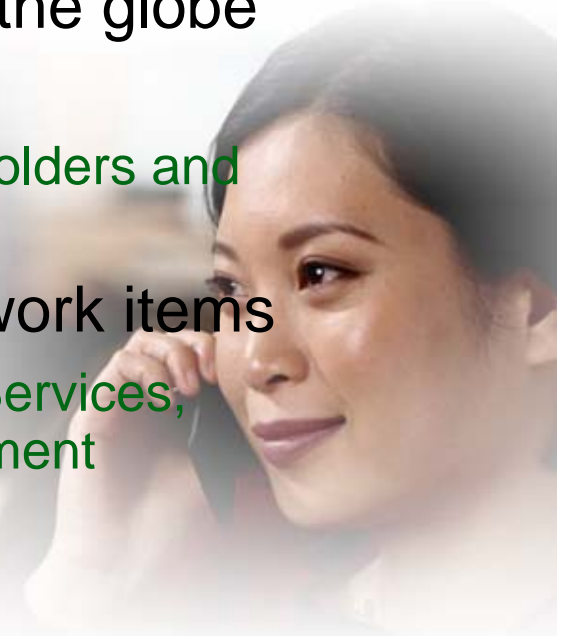
- Operators who have experience launching new services
- Broadcasters and IT companies that want to sell rich content
- Terminal vendors, IT and network infrastructure vendors

42 Formal Cooperation Agreements around the globe

- Avoids duplication of efforts
- Full representation of geographies, stake holders and markets

39 Enablers published and over 100 active work items

- Such as Broadcast, Advertising, Location Services, Messaging, Browsing and Device Management



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OMA and Interoperability Testing

- Provides confidential neutral environment
- Allows inter-working between competitors
- Provides complete infrastructure in a real world environment
 - 2G and 3G networks (GSM, CDMA, W-CDMA)
 - WAP Gateway, PPG, SMS Centre, IMS System(s)
- Formal testing against Test Specifications
- Results reported anonymously to IOP WG
 - Allows assessment of enabler for approval
- Problems and issues fed back into OMA process through neutral reporting system

OMA TestFest Achievements

- 23 Test Events with over 1250 product implementations tested
 - 144 in 1st Year (11/02 – 10/03 – 5 events)
 - 178 in 2nd Year (11/03 – 10/04 – 4 events)
 - 263 in 3rd Year (11/04 – 10/05 – 4 events)
 - 429 in 4th Year (11/05 – 10/06 – 5 events)
 - 250 in 5th Year (11/06 – 11/07 – 5 events)
- Over 500 problems and issues raised to OMA
 - All related to specifications and improving them
 - Implementation errors dealt with by participants
- Supporter level membership allows for testing of product implementations

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Realities in a Converged World

- Multiple network access methods are becoming reality
 - Markets will deploy diverse and complex infrastructure
 - Harmonization of user experience will happen in the services and applications, independent of the access method
- Full integration of Internet and Mobile services
 - New services should take advantage of existing functionality, capabilities and services – not reinventing the wheel
- Consistent user experience becomes key in the services and applications
 - Hidden complexity for various access methods
 - Ultimate goal of seamless service access and usability
- Demand for global interoperability and inter-working
 - Equal stake among various elements in end-to-end chain
 - Global demand for quality, open specifications enabling interoperable and conformant implementations

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The Need for Device Management

- Configuration before OMA Device Management (DM)
 - In Factory, Store or Remotely via one-way only configuration
- Evolving devices and services creates the need to manage the devices remotely
 - Firmware update
 - Diagnosis and monitoring
 - Individual installation of software
 - Device configuration
 - Scheduling of all of these tasks
- Why standardize these functions?
 - Uniform visibility into the resources and functionality of all devices
 - Network operators can manage devices, conduct diagnosis and update devices remotely and without direct vendor support
 - Interoperability directly impacts consumer experience

OMA and Device Management

- Diagnostic Monitoring Object – In OMA Work Program
 - Detect, report and repair actual or potential troubles
 - Enable terminals to measure and report key performance indicators
 - Query the device for additional diagnostic data
 - Operators or helpdesks can invoke specific repair procedures embedded in a given handset model
- Connectivity Management Object
 - Seamless operation of device over all the various protocols without manual administration of the device
 - UMTS, CDMA2000, 802.11, 3GPP Packet Switch or WAP Proxy settings
 - Specification of a set of data management object schema
 - Exposure by an OMA DM client
 - Targeting by an OMA DM server from operator or corporate IT

OMA and Content Management

- Categorization Based Content Screening (CBCS)
 - Access to content from any device is ever increasing
 - Broadcast and push content now finds users
 - Based on content categorization and screening rules
 - Content is categorized and flagged based on its characteristics
 - Screening rules are applied and action is taken
 - Rules are provisioned by either end-user or service provider
- Device Profiles Evolution (DPE)
 - Applications and services need to address variable network environments
 - Different users with different devices have a wide range of capabilities and features
 - DPE creates an enhanced device profiles mechanism
 - Allows devices to convey real time dynamic device properties to a service provider
 - Enable content delivery best suited to device's capabilities
 - Memory size, cache size, CPU load, battery life

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Africa and Global Interoperability

- Full integration of Internet and Mobile services provides an excellent opportunity for Africa
- Many new mobile users in Africa will have their first access to the Internet via the handset
- Interoperability with expanding global applications and services is essential for investment in Africa's infrastructure to further develop the market
- The World Cup is an excellent opportunity to build an outstanding infrastructure while the world has its eyes focused on Africa